### STRACO CORPORATION LIMITED Company Registration No.: 200203482R (Incorporated in Singapore)

# THIRD QUARTER ENDED 30 SEPTEMBER 2017 UNAUDITED FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

### **INCOME STATEMENT**

|   |            | 3Q ended   |        | 9 r        | nonths ende | d      |
|---|------------|------------|--------|------------|-------------|--------|
|   | 30/09/2017 | 30/09/2016 | Change | 30/09/2017 | 30/09/2016  | Change |
|   | S\$'000    | S\$'000    | %      | S\$'000    | S\$'000     | %      |
| Revenue   | 46,111     | 47,630     | (3.2)  | 103,854    | 101,920     | 1.9    |
| Other income                                      | 1,803      | 1,641      | 9.9    | 4,893      | 4,232       | 15.6   |
| Less:   |            |            |        |            |             |        |
| Depreciation and amortisation expense             | (3,207)    | (3,182)    | 0.8    | (9,612)    | (9,524)     | 0.9    |
| Changes in inventories and purchases of goods     | (1,075)    | (1,096)    | (1.9)  | (2,733)    | (2,331)     | 17.2   |
| Consultancy expense                               | (268)      | (266)      | 0.8    | (555)      | (728)       | (23.8) |
| Sales and marketing expenses                      | (189)      | 151        | n.m.   | (787)      | (1,265)     | (37.8) |
| Exchange (losses)/ gains                          | 101        | 139        | (27.3) | (369)      | (253)       | 45.8   |
| Loss on disposal of property, plant and equipment | (7)        | (1)        | 600.0  | (21)       | (11)        | 90.9   |
| Operating lease expense                           | (2,552)    | (2,470)    | 3.3    | (5,812)    | (5,501)     | 5.7    |
| Property and other taxes                          | (468)      | (436)      | 7.3    | (1,360)    | (1,337)     | 1.7    |
| Repair and maintenance expenses                   | (998)      | (1,046)    | (4.6)  | (3,186)    | (3,130)     | 1.8    |
| Staff cost  | (5,654)    | (5,539)    | 2.1    | (16,658)   | (16,007)    | 4.1    |
| Utilities expense                                 | (830)      | (892)      | (7.0)  | (2,130)    | (2,334)     | (8.7)  |
| Other operating expenses                          | (702)      | (647)      | 8.5    | (2,019)    | (1,585)     | 27.4   |
| Other administrative expenses                     | (515)      | (530)      | (2.8)  | (1,516)    | (1,635)     | (7.3)  |
| Operating profit                                  | 31,550     | 33,456     | (5.7)  | 61,989     | 60,511      | 2.4    |
| Finance costs                                     | (271)      | (327)      | (17.1) | (854)      | (1,228)     | (30.5) |
| Profit before income tax                          | 31,279     | 33,129     | (5.6)  | 61,135     | 59,283      | 3.1    |
| Tax expense                                       | (8,679)    | (9,126)    | (4.9)  | (16,967)   | (16,637)    | 2.0    |
| Profit for the period                             | 22,600     | 24,003     | (5.8)  | 44,168     | 42,646      | 3.6    |
| Profit attributable to:                           |            |            |        |            |             |        |
| Owners of the Company                             | 21,348     | 22,743     | (6.1)  | 41,673     | 40,324      | 3.3    |
| Non-controlling interests                         | 1,252      | 1,260      | (0.6)  | 2,495      | 2,322       | 7.5    |
| Profit for the period                             | 22,600     | 24,003     | (5.8)  | 44,168     | 42,646      | 3.6    |

### STATEMENT OF COMPREHENSIVE INCOME

|   | 3Q ended   |            |        | 9 months ended |            |        |
|---|------------|------------|--------|----------------|------------|--------|
|   | 30/09/2017 | 30/09/2016 | Change | 30/09/2017     | 30/09/2016 | Change |
|   | S\$'000    | S\$'000    | %      | S\$'000        | S\$'000    | %      |
| Profit for the period   | 22,600     | 24,003     | (5.8)  | 44,168         | 42,646     | 3.6    |
| Other comprehensive income/ (loss) for the period, net of tax       |            |            |        |                |            |        |
| Translation differences relating to financial statements of foreign |            |            |        |                |            |        |
| subsidiaries  | 663        | 1,046      | (36.6) | (3,058)        | (9,501)    | (67.8) |
| Other comprehensive income/ (loss) for the period, net of tax       | 663        | 1,046      | (36.6) | (3,058)        | (9,501)    | (67.8) |
| Total comprehensive income for the period                           | 23,263     | 25,049     | (7.1)  | 41,110         | 33,145     | 24.0   |
| Total comprehensive income attributable to:                         |            |            |        |                |            |        |
| Owners of the Company   | 21,989     | 23,755     | (7.4)  | 38,726         | 31,172     | 24.2   |
| Non-controlling interests   | 1,274      | 1,294      | (1.5)  | 2,384          | 1,973      | 20.8   |
| Total comprehensive income for the period                           | 23,263     | 25.049     | (7.1)  | 41,110         | 33.145     | 24.0   |

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The profit before tax was arrived at after charging or (crediting) the following:-

|   | 3Q e       | nded       | 9 months ended |            |  |
|---|------------|------------|----------------|------------|--|
|   | 30/09/2017 | 30/09/2016 | 30/09/2017     | 30/09/2016 |  |
|   | S\$'000    | S\$'000    | S\$'000        | S\$'000    |  |
| Depreciation of property, plant and equipment     | 2,694      | 2,675      | 8,072          | 8,004      |  |
| Depreciation of investment property               | 361        | 354        | 1,083          | 1,062      |  |
| Amortisation of intangible assets                 | 152        | 153        | 457            | 458        |  |
| Interest income                                   | (1,068)    | (772)      | (3,118)        | (2,477)    |  |
| Interest expense                                  | 271        | 327        | 854            | 1,228      |  |
| Foreign exchange (gains)/ losses                  | (101)      | (139)      | 369            | 253        |  |
| Loss on disposal of property, plant and equipment | 7          | 1          | 21             | 11         |  |
| Government grant                                  | (17)       | (23)       | (154)          | (53)       |  |
|   |            |            |                |            |  |

#### Notes:

- 1. Interest income is mainly from fixed deposits placed with financial institutions.
- 2. Interest expense is mainly attributable to the long-term bank borrowing for the purpose of acquiring the assets of Singapore Flyer.
- 3. Foreign exchange (gains)/ losses arise mainly due to the movement of Renminbi against Singapore Dollars.

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# 1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

|  | Gre     | oup              | Company |           |  |
|--|---------|------------------|---------|-----------|--|
|  | As at   | As at 31/12/2016 | As at   | As at     |  |
|  | S\$'000 | S\$'000          | S\$'000 | S\$'000   |  |
| Non access at a coate                        | 3\$000  | 3\$000           | 3\$000  | 3\$000    |  |
| Non-current assets                           | 119,871 | 127,443          | 2 102   | 2 146     |  |
| Property, plant and equipment                |         | -                | 2,103   | 2,146     |  |
| Investment property                          | 47,287  | 48,370           | 100 100 | - 100 100 |  |
| Investments in subsidiaries                  |         | - 0.100          | 103,130 | 103,130   |  |
| Intangible assets                            | 2,740   | 3,198            | -       | -         |  |
|  | 169,898 | 179,011          | 105,233 | 105,276   |  |
| Current assets                               |         |                  |         |           |  |
| Inventories                                  | 2,163   | 2,113            | -       | -         |  |
| Trade and other receivables                  | 4,030   | 3,727            | 273     | -         |  |
| Loans and receivables from subsidiaries      | -       | -                | 471     | 482       |  |
| Other current assets                         | 1,258   | 1,080            | 39      | 25        |  |
| Fixed deposits pledged                       | 1,000   | 1,000            | -       | -         |  |
| Cash and cash equivalents                    | 189,107 | 163,234          | 23,867  | 16,350    |  |
|  | 197,558 | 171,154          | 24,650  | 16,857    |  |
|  |         |                  |         |           |  |
| Total assets                                 | 367,456 | 350,165          | 129,883 | 122,133   |  |
|  |         |                  |         |           |  |
| Equity attributable to owners of the Company |         |                  |         |           |  |
| Share capital                                | 76,985  | 76,985           | 76,985  | 76,985    |  |
| Reserves                                     | 16,288  | 18,855           | 2,151   | 1,839     |  |
| Retained earnings                            | 166,394 | 146,298          | 49,465  | 41,932    |  |
|  | 259,667 | 242,138          | 128,601 | 120,756   |  |
| Non-controlling interests                    | 11,094  | 10,462           | -       | -         |  |
| Total equity                                 | 270,761 | 252,600          | 128,601 | 120,756   |  |
|  | ,       | · ·              | ,       | ,         |  |
| Non-current liabilities                      |         |                  |         |           |  |
| Borrowings                                   | 40,900  | 49,900           | -       | -         |  |
| Deferred income                              | 201     | 259              | -       | -         |  |
| Deferred tax liabilities                     | 19,833  | 18,654           | -       | -         |  |
| Provision for reinstatement cost             | 4,100   | 4,100            | _       | _         |  |
| Trownson for remotationness and              | 65,034  | 72,913           | _       | _         |  |
| Current liabilities                          | 00,001  | 72,010           |         |           |  |
| Trade and other payables                     | 11,949  | 10,575           | 763     | 849       |  |
| Amounts due to subsidiaries                  | -       | -                | 519     | 528       |  |
| Current tax liabilities                      | 7,712   | 2,077            | -       | 520       |  |
| Current borrowings                           | 12,000  | 12,000           | -       | _         |  |
| Odiforit borrowings                          | 31,661  |                  |         | 1 277     |  |
|  | 31,061  | 24,652           | 1,282   | 1,377     |  |
| Tatal liabilitia                             | 00.005  | 07.505           | 1 000   | 1 077     |  |
| Total liabilities                            | 96,695  | 97,565           | 1,282   | 1,377     |  |
| Takal a mades and Balkillida a               | 007.450 | 050 405          | 100 000 | 400 400   |  |
| Total equity and liabilities                 | 367,456 | 350,165          | 129,883 | 122,133   |  |

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# 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

|  | As at 30 | /09/2017  | As at 31/ | 12/2016   |
|--|----------|-----------|-----------|-----------|
|  | Secured  | Unsecured | Secured   | Unsecured |
|  | S\$'000  | S\$'000   | S\$'000   | S\$'000   |
| Amount payable in one year or less, or on demand | 12,000   |           | 12,000    |           |
| or on demand                                     | 12,000   | -         | 12,000    | -         |
| Amount payable after one year                    | 38,000   | 2,900     | 47,000    | 2,900     |
|  |          |           |           |           |

## **Details of any collateral**

The borrowings are secured by fixed and floating charges over certain assets of a subsidiary as well as corporate guarantee from the Company.

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# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| CONSOLIDATED STATEMENT OF CASH FLOWS                    | Q3 ended<br>30/09/2017 | Q3 ended<br>30/09/2016 |
|---|------------------------|------------------------|
|   | S\$'000                | S\$'000                |
| Cash flows from operating activities                    |                        |                        |
| Profit before income tax                                | 31,279                 | 33,129                 |
| Adjustments for:  |                        |                        |
| Amortisation of intangible assets                       | 152                    | 153                    |
| Depreciation of property, plant and equipment           | 2,694                  | 2,675                  |
| Depreciation of investment property                     | 361                    | 354                    |
| Equity-settled share-based payment transactions         | 192                    | 369                    |
| Loss on disposal of property, plant and equipment       | 7                      | 1                      |
| Government grant utilised                               | (17)                   | (24)                   |
| Interest income   | (1,068)                | , ,                    |
| Interest expense  | 271                    | 327                    |
| Exchange (gains)/ losses                                | (34)                   | 75                     |
| Operating profit before working capital changes         | 33,837                 | 36,287                 |
| Changes in working capital:                             |                        |                        |
| Trade and other receivables                             | (400)                  | (208)                  |
| Inventories   | (102)                  | (122)                  |
| Trade and other payables                                | 3,338                  | 2,042                  |
| Cash generated from operating activities                | 36,673                 | 37,999                 |
| Income taxes paid                                       | (3,609)                | (3,029)                |
| Net cash from operating activities                      | 33,064                 | 34,970                 |
| Cash flows from investing activities                    |                        |                        |
| Purchase of property, plant and equipment               | (336)                  | (329)                  |
| Proceeds from disposal of property, plant and equipment | 2                      | -                      |
| Interest received                                       | 325                    | 3,329                  |
| Net cash (used in)/ from investing activities           | (9)                    | 3,000                  |
| Cash flows from financing activities                    |                        |                        |
| Repurchase of own shares                                | (776)                  | (206)                  |
| Repayment of borrowings                                 | (3,000)                | , ,                    |
| Interest paid   | (265)                  | (331)                  |
| Net cash used in financing activities                   | (4,041)                | (3,537)                |
| Net increase in cash and cash equivalents               | 29,014                 | 34,433                 |
| Cash and cash equivalents at beginning of the period    | 159,503                | 124,692                |
| Effects of exchange rate fluctuations                   | 590                    | 496                    |
| Endate of oxoniango rato naotaationo                    | 550                    | +30                    |

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## (a) Group

(i)

|   | Share capital | Treasury<br>shares<br>S\$'000 | Capital reserve | Share option reserve | General reserve | Foreign currency translation reserve | Retained earnings | Total attributable to owners of the Company S\$'000 | Non-<br>controlling<br>Interests<br>S\$'000 | Total<br>Equity<br>S\$'000 |
|---|---------------|-------------------------------|-----------------|----------------------|-----------------|--------------------------------------|-------------------|---|---|----------------------------|
|   | 5000          | 04000                         | 04000           | 04000                | 54000           | 04000                                | 54000             | 04000   | υψ υυυ                                      | 54000                      |
| At 1 January 2017                                       | 76,985        | (4,546)                       | (696)           | 7,081                | 16,236          | 780                                  | 146,298           | 242,138   | 10,462                                      | 252,600                    |
| Changes in equity for the period:                       |               |                               |                 |                      |                 |                                      |                   |   |   |                            |
| Share-based payment transactions                        | -             | -                             | -               | 369                  | -               | -                                    | -                 | 369   | -   | 369                        |
| Transfer to general reserve fund                        | -             | -                             | -               | -                    | 68              | -                                    | (68)              | -   | -   | -                          |
| Dividend to non-controlling shareholder of a subsidiary | -             | -                             | -               | -                    | -               | -                                    | -                 | -   | (1,752)                                     | (1,752                     |
| Total comprehensive income for the period               | -             | -                             | -               | -                    | -               | (3,929)                              | 8,913             | 4,984   | 422   | 5,406                      |
| At 31 March 2017  | 76,985        | (4,546)                       | (696)           | 7,450                | 16,304          | (3,149)                              | 155,143           | 247,491   | 9,132                                       | 256,623                    |
| Changes in equity for the period:                       |               |                               |                 |                      |                 |                                      |                   |   |   |                            |
| Share-based payment transactions                        | -             | -                             | -               | 251                  | -               | -                                    | -                 | 251   | -   | 251                        |
| Treasury shares reissued                                | -             | 619                           | (343)           | -                    | -               | -                                    | -                 | 276   | -   | 276                        |
| Dividend paid of 2.50 cents per share                   | -             | -                             | -               | -                    | -               | -                                    | (21,509)          | (21,509)  | -   | (21,509                    |
| Total comprehensive income for the period               | -             | -                             | -               | -                    | -               | 341                                  | 11,412            | 11,753  | 688   | 12,441                     |
| At 30 June 2017   | 76,985        | (3,927)                       | (1,039)         | 7,701                | 16,304          | (2,808)                              | 145,046           | 238,262   | 9,820                                       | 248,082                    |
| Changes in equity for the period:                       |               |                               |                 |                      |                 |                                      |                   |   |   |                            |
| Purchase of own shares                                  | -             | (776)                         | -               | -                    | -               | -                                    | -                 | (776)   | -   | (776                       |
| Share-based payment transactions                        | -             | - 1                           | -               | 192                  | -               | -                                    | -                 | 192   | -   | 192                        |
| Total comprehensive income for the period               | -             | -                             | -               | -                    | -               | 641                                  | 21,348            | 21,989  | 1,274                                       | 23,263                     |
| At 30 September 2017                                    | 76,985        | (4,703)                       | (1,039)         | 7,893                | 16,304          | (2,167)                              | 166,394           | 259,667   | 11,094                                      | 270,761                    |

(ii)

|   | Share capital | Treasury<br>shares | Capital reserve | Share option reserve | General reserve | Foreign<br>currency<br>translation<br>reserve | Retained earnings | Total<br>attributable<br>to owners<br>of the<br>Company | Non-<br>controlling<br>Interests | Total<br>Equity |
|---|---------------|--------------------|-----------------|----------------------|-----------------|---|-------------------|---|----------------------------------|-----------------|
|   | S\$'000       | S\$'000            | S\$'000         | S\$'000              | S\$'000         | S\$'000                                       | S\$'000           | S\$'000   | S\$'000                          | S\$'000         |
| At 1 January 2016   | 76,985        | (5,823)            | (69)            | 5,453                | 16,236          | 7,740   | 121,535           | 222,057   | 9,424                            | 231,481         |
| Changes in equity for the period:                                   |               |                    |                 |                      |                 |   |                   |   |                                  |                 |
| Purchase of own shares  | -             | (193)              | -               | -                    | -               | -   | -                 | (193)   | -                                | (193            |
| Share-based payment transactions                                    | -             | -                  | -               | 483                  | -               | -   | -                 | 483   | -                                | 483             |
| Treasury shares reissued  | -             | 946                | (160)           | -                    | -               | -   | -                 | 786   | -                                | 786             |
| Total comprehensive income for the period                           | -             | -                  | -               | -                    | -               | (6,443)                                       | 8,335             | 1,892   | 288                              | 2,180           |
| At 31 March 2016  | 76,985        | (5,070)            | (229)           | 5,936                | 16,236          | 1,297   | 129,870           | 225,025   | 9,712                            | 234,737         |
| Changes in equity for the period:                                   |               |                    |                 |                      |                 |   |                   |   |                                  |                 |
| Purchase of own shares  | -             | (126)              | -               | -                    | -               | -   | -                 | (126)   | -                                | (126            |
| Share-based payment transactions                                    | -             | -                  | -               | 407                  | -               | -   | -                 | 407   | -                                | 407             |
| Treasury shares reissued  | -             | 810                | (484)           | -                    | -               | -   | -                 | 326   | -                                | 326             |
| Dividend paid of 2.50 cents per share                               | -             | -                  | -               | -                    | -               | -   | (21,479)          | (21,479)  | -                                | (21,479)        |
| Dividend to non-controlling shareholder of a subsidiary             | -             | -                  | -               | -                    | -               | -   | -                 | -   | (1,622)                          | (1,622          |
| Acquisition of non-controlling interest without a change in control | -             | -                  | -               | -                    | -               | -   | (222)             | (222)   | 222                              | -               |
| Total comprehensive income for the period                           | -             | -                  | -               | -                    | -               | (3,721)                                       | 9,246             | 5,525   | 391                              | 5,916           |
| At 30 June 2016   | 76,985        | (4,386)            | (713)           | 6,343                | 16,236          | (2,424)                                       | 117,415           | 209,456   | 8,703                            | 218,159         |
| Changes in equity for the period:                                   |               |                    |                 |                      |                 |   |                   |   |                                  |                 |
| Purchase of own shares  | -             | (206)              | -               | -                    | -               | -   | -                 | (206)   | -                                | (206            |
| Share-based payment transactions                                    | -             | -                  | -               | 369                  | -               | -   | -                 | 369   | -                                | 369             |
| Total comprehensive income for the period                           | -             | -                  | -               | -                    | -               | 1,012   | 22,743            | 23,755  | 1,294                            | 25,049          |
| At 30 September 2016  | 76,985        | (4,592)            | (713)           | 6,712                | 16,236          | (1,412)                                       | 140,158           | 233,374   | 9,997                            | 243,371         |

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### (b) Company

(i)

|   |         |          |         | Share   |          |         |
|---|---------|----------|---------|---------|----------|---------|
|   | Share   | Treasury | Capital | option  | Retained |         |
|   | capital | shares   | reserve | reserve | earnings | Total   |
|   | S\$'000 | S\$'000  | S\$'000 | S\$'000 | S\$'000  | S\$'000 |
| At 1 January 2017                                 | 76,985  | (4,546)  | (696)   | 7,081   | 41,932   | 120,756 |
| Share-based payment transactions                  | -       | -        | -       | 369     | -        | 369     |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | 30,477   | 30,477  |
| At 31 March 2017                                  | 76,985  | (4,546)  | (696)   | 7,450   | 72,409   | 151,602 |
| Purchase of own shares                            | -       |          | -       | -       | -        | -       |
| Share-based payment transactions                  | -       | -        | -       | 251     | -        | 251     |
| Treasury shares reissued                          | -       | 619      | (343)   | -       | -        | 276     |
| Dividend paid of 2.50 cents per share             | -       | -        | -       | -       | (21,509) | (21,509 |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | (708)    | (708    |
| At 30 June 2017                                   | 76,985  | (3,927)  | (1,039) | 7,701   | 50,192   | 129,912 |
| Purchase of own shares                            | -       | (776)    | -       | -       | -        | (776    |
| Share-based payment transactions                  | -       | -        | -       | 192     | -        | 192     |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | (727)    | (727    |
| At 30 September 2017                              | 76,985  | (4,703)  | (1,039) | 7,893   | 49,465   | 128,601 |
|   |         |          |         |         |          |         |

(ii)

|   |         |          |         | Share   |          |          |
|---|---------|----------|---------|---------|----------|----------|
|   | Share   | Treasury | Capital | option  | Retained |          |
|   | capital | shares   | reserve | reserve | earnings | Total    |
|   | S\$'000 | S\$'000  | S\$'000 | S\$'000 | S\$'000  | S\$'000  |
|   |         |          |         |         |          |          |
| At 1 January 2016                                 | 76,985  | (5,823)  | (69)    | 5,454   | 36,829   | 113,376  |
| Purchase of own shares                            | -       | (193)    | -       | -       | -        | (193)    |
| Share-based payment transactions                  | -       | -        | -       | 482     | -        | 482      |
| Treasury shares re-issued                         | -       | 946      | (160)   | -       | -        | 786      |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | (931)    | (931)    |
| At 31 March 2016                                  | 76,985  | (5,070)  | (229)   | 5,936   | 35,898   | 113,520  |
| Purchase of own shares                            | -       | (126)    | -       | -       | -        | (126)    |
| Share-based payment transactions                  | -       | -        | -       | 407     | -        | 407      |
| Treasury shares reissued                          | -       | 810      | (484)   | -       | -        | 326      |
| Dividend paid of 2.50 cents per share             | -       | -        | -       | -       | (21,479) | (21,479) |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | 28,150   | 28,150   |
| At 30 June 2016                                   | 76,985  | (4,386)  | (713)   | 6,343   | 42,569   | 120,798  |
| Purchase of own shares                            | -       | (206)    | -       | -       | -        | (206)    |
| Share-based payment transactions                  | -       | -        | -       | 369     | -        | 369      |
| Total comprehensive income/ (loss) for the period | -       | -        | -       | -       | (933)    | (933)    |
| At 30 September 2016                              | 76,985  | (4,592)  | (713)   | 6,712   | 41,636   | 120,028  |
|   |         |          |         |         |          |          |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

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Pursuant to the Share Buy-back Mandate approved by shareholders, the Company purchased a total of 900,000 shares by way of on-market purchase for a total consideration of \$776,000 (including transaction costs) in 3Q2017. These shares purchased were made out of the Company's capital and held as treasury shares.

No share options were exercised in 3Q2017. The Company's issued and fully paid up shares as at 30 September 2017 comprised 859,457,980 (30 September 2016: 858,907,980) ordinary shares and 9,471,600 (30 September 2016: 10,021,600) treasury shares.

As at 30 September 2017, options to subscribe for 24,056,000 (30 September 2016: 20,830,000) ordinary shares remain outstanding.

# 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|   | As at 30/09/2017 | As at 31/12/2016 |
|---|------------------|------------------|
| Total number of issued shares                           | 868,929,580      | 868,929,580      |
| Less: Treasury shares                                   | (9,471,600)      | (9,921,600)      |
| Total number of issued shares excluding treasury shares | 859,457,980      | 859,007,980      |

# 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

| Treasury shares          | No. of shares | S\$'000 |
|--------------------------|---------------|---------|
| Balance as at 30/06/2017 | 8,571,600     | 3,927   |
| No. of shares purchased  | 900,000       | 776     |
| Balance as at 30/09/2017 | 9,471,600     | 4,703   |

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The financial statements have not been audited nor reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation used in the financial statements for the current reporting period compared with the audited financial statements for the financial year ended 31 December 2016.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

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An assessment has been made of the Amendments and Interpretations to the Singapore Financial Reporting Standards ("FRSs") effective from 1 January 2017 and it is not expected to have any significant impact on the Group's financial statements.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| Earnings per share  | Q3 ended   |            | 9 Months ended |            |
|---|------------|------------|----------------|------------|
|   | 30/09/2017 | 30/09/2016 | 30/09/2017     | 30/09/2016 |
| (a) Based on the number of ordinary shares in issue (cents) | 2.48       | 2.65       | 4.85           | 4.70       |
| (b) On fully diluted basis (cents)                          | 2.47       | 2.60       | 4.83           | 4.62       |

The calculation of basic earnings per share for 3Q and 9 months ended 30 September 2017 are based on the net profits attributable to shareholders for the 3Q and 9 months ended 30 September 2017 divided by the weighted average number of ordinary shares outstanding of 859,956,893 and 859,713,035 respectively.

The calculation of basic earnings per share for 3Q and 9 months ended 30 September 2016 are based on the net profits attributable to shareholders for the 3Q and 9 months ended 30 September 2016 divided by the weighted average number of ordinary shares outstanding of 859,066,545 and 858,368,532 respectively.

The calculation of diluted earnings per share for 3Q and 9 months ended 30 September 2017 are based on the net profits attributable to shareholders for the 3Q and 9 months ended 30 September 2017 divided by the weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares of 863,550,297 and 863,453,262 respectively.

The calculation of diluted earnings per share for 3Q and 9 months ended 30 September 2016 are based on the net profits attributable to shareholders for the 3Q and 9 months ended 30 September 2016 divided by the weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares of 873,098,393 and 873,202,491 respectively.

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

|   | Group      |            | Company    |            |
|---|------------|------------|------------|------------|
|   | 30/09/2017 | 31/12/2016 | 30/09/2017 | 31/12/2016 |
| Net asset value per ordinary share (cents) based on number of issued shares excluding |            |            |            |            |
| treasury shares at the end of:  | 30.21      | 28.19      | 14.96      | 14.06      |

Net asset value per ordinary share was calculated based on 859,457,980 ordinary shares issued (excluding treasury shares) as at 30 September 2017 and 859,007,980 ordinary shares issued (excluding treasury shares) as at 31 December 2016.

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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Revenue

In the third quarter of FY2017, the Group achieved sales of \$46.11 million, a decrease of 3.2% from the corresponding period in 3Q2016, mainly due to lower revenue at Underwater World Xiamen ("UWX"), partially offset by higher revenue from Shanghai Ocean Aquarium ("SOA"), Lixing Cable Car and Straco Leisure which operates the Singapore Flyer.

Overall visitation to all our attractions was 1.91 million visitors for the quarter, 5.1% lower than the corresponding period in 3Q2016.

Cumulatively, overall revenue for the first nine months of FY2017 amounted to \$103.85 million, 1.9% higher than the corresponding period in FY2016.

### **Operational Results**

Total Expenses (excluding finance cost) for 3Q2017 increased \$0.55 million, or 3.5% from 3Q2016, in the absence of a sales taxes reversal as in the corresponding period. Sales taxes paid on ticket revenue for the period January to April 2016 was reversed in 3Q2016 when SOA received notification of the waiver being granted. Sales tax has been replaced with value-added tax with effect from 1 May 2016.

Finance cost for 3Q2017 decreased 17.1% from 3Q2016, due to lower principal outstanding for the term loan as well as lower interest rate this quarter.

Profit before tax was \$31.28 million for the current quarter, 5.6% lower than the profit before tax of \$33.13 million for 3Q2016, mainly due to decrease in revenue and the absence of sales taxes reversal as mentioned above.

### **Balance Sheet items**

Other current assets increased 16.5% from \$1.08 million at 31 December 2016 to \$1.26 million at 30 September 2017 mainly due to increase in prepayments.

Reserves decreased 13.6% from \$18.86 million at 31 December 2016 to \$16.29 million at 30 September 2017, mainly due to the translation loss of \$2.95 million arising from the weaker RMB currency against SGD at the end of current period compared to the end of last year, net increase in treasury shares from share buyback of \$0.78 million and treasury shares reissued of \$0.62 million, loss on treasury shares reissued of \$0.34 million; partially offset by increase in share option reserves of \$0.81 million during the period arising from share options granted in 2016 and 2017.

Deferred income decreased from \$0.26 million at 31 December 2016 to \$0.20 million at 30 September 2017, mainly due to the periodic recognition of deferred income to profit & loss in the current period.

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Trade and other payables increased 13% from \$10.58 million at 31 December 2016 to \$11.95 million at 30 September 2017, mainly due to increase in payables and accruals on higher business volume at Shanghai Ocean Aquarium.

Current tax liabilities increased 271% from \$2.08 million at 31 December 2016 to \$7.71 million at 30 September 2017, mainly due to the provision of income taxes for 3Q2017 profits at our subsidiaries, partially offset by the payment of 4Q2016 income taxes by SOA, LCC, and UWX in the current period.

#### **Cash flow Statement**

The Group generated net cash from operating activities amounting to \$33.06 million for 3Q2017. During the quarter, the Company used approximately \$0.78 million to buy back 900,000 of its own shares. As at 30 September 2017, the Group's cash and cash equivalent balance amounted to \$189.11 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group did not previously disclose to shareholders any forecast or prospect statement with regard to the current quarter under review.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The National Bureau of Statistics of China reported that China's gross domestic product ("GDP") grew a stable 6.8% in the third quarter of 2017 from a year ago. Consumption contributed 64.5% to GDP growth in the first nine months.

On the tourism sector, the China National Tourism Administration reported that a total of 705 million tourists travelled around the country during the National Day golden week, generating 583.6 billion Yuan of revenue, representing 11.9% and 13.9% increase year-on-year respectively. According to the State Council five-year tourism plan (2016-2020), the sector will contribute more than 12% of GDP growth, as the nation works towards developing tourism into a major driver of economic transformation.

Singapore economy grew 4.6% year-on-year in 3Q2017 on a strong showing by the manufacturing sector, based on advance estimates from the Ministry of Trade and Industry. On the tourism sector, it was reported that the Singapore Tourism Board ("STB") has signed a memorandum of understanding with Alipay to enhance Chinese tourists' overall experience in Singapore with better access to information before and during their trip. The collaboration is part of STB's overall strategy to better engage visitors through digital channel, which will in turn increase overall visitor satisfaction, increase tourism receipts and drive repeat visits.

### 11. Dividend

(a) Current Financial Period Reported On
Any interim (final) dividend declared (recommended) for the current financial period reported on? None

(b) Corresponding Period of the Immediately Preceding Financial Year

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Any dividend declared for the corresponding period of the immediately preceding financial year? None

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared/recommended for the current financial period.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained.

14. Negative confirmation pursuant to Rule 705(5). (Not required for announcement on full year results).

To the best of our knowledge and belief, nothing has come to the attention of the Directors which may render the 3Q2017 financial results to be false or misleading in any material aspect.

On behalf of the Board

Wu Hsioh Kwang Lim Song Joo Chairman Director

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

16. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

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18. A breakdown of sales.

Not applicable.

19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Not applicable.

20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Not applicable.

BY ORDER OF THE BOARD,

Lotus Isabella Lim Mei Hua Company Secretary 14 November 2017